

Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 OES-07 /028 W
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FM AMCONSUL OSAKA KOBE
TO SECSTATE WASHDC 3360
INFO AMEMBASSY TOKYO

UNCLAS OSAKA KOBE 0200

E.O. 11652: N/A
TAGS: BEXP, EFIS, JA
SUBJECT: BUYER OF U.S. FISHERIES PRODUCTS

1. POST REQUESTS DEPARTMENT CALL MR. DONALD JOHNSON, DIRECTOR, NATIONAL MARINE FISHERIES SERVICE REGIONAL OFFICE, SEATTLE, TELEPHONE (206)-442-7575 AND INFORM HIM THAT MR. SUSUMU TAKEMOTO OF THE PLANNING DIVISION OF INABATA AND COMPANY, JAPAN'S ELEVENTH RANKED TRADING COMPANY, WILL VISIT SEATTLE MARCH 8 AND 9. HE WILL BE NEGOTIATING WITH U.S. SOURCES OF HERRING AND SALMON AND WOULD LIKE TO DISCUSS HIS PLANS WITH NMFS REPRESENTATIVES.

2. THIS POST HAS ASSISTED MR. TAKEMOTO IN THE PAST WITH VERY POSITIVE RESULTS. HIS VISIT TO THE U.S. NORTHWEST NEXT WEEK COULD RESULT IN SUBSTANTIAL SALES OF U.S. FISHERIES PRODUCTS TO JAPAN. OUR OPTIMISM IS BASED ON INABATA AND COMPANY'S TRACK RECORD; THE COMPANY HAS BUILT UP A DOL 50 MILLION PER YEAR FOOD DIVISION IN THREE YEARS. MR. TAKEMOTO HAS BEEN INSTRUMENTAL IN THIS ACHIEVEMENT.
AINSWORTH

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Message Attributes

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TAGS: BEXP, EFIS, JA
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